



Membership in the NFSA adds up to Savings, Sales and Success!

SAVINGS

Exhibition Discount

Not only do NFSA "SAM" members save up to \$1000 per booth space at the alternate year exhibition, they also receive one free full seminar registration and one exhibits only registration per booth space.

Advertising Discounts

Members enjoy a 20 percent discount on ad space in NFSA's acclaimed four-color magazine, *Sprinkler Quarterly*, and pay half as much as non-members on ad space in the Annual Seminar souvenir program.

Discounts on NFSA Educational Materials and Seminars

NFSA members enjoy significant discounts on the educational and promotional materials available through NFSA's Resource Center, as well as reduced fees for workshops/seminars offered by NFSA's top-notch educational team.

SALES

Contractor Contacts

As an NFSA member, your company will have access to the top sprinkler contractors in the country via membership lists and networking opportunities such as Chapter meetings, area seminars, and other social and educational events. Some seminars even provide SAM members with the opportunity to set up tabletop and "take one" type displays.

Sprinkler Quarterly

NFSA's flagship publication provides an effective medium for reaching the industry's top decision makers through its ad page and "Sprinkling of News" new products and announcements section.

Technical Information and Representation on NFSA's E&S Committee

Changes to codes and standards can affect your bottom line and the products you sell. Stay informed of these developments and marketing opportunities as they happen through NFSA's newsletters *Sprinkler TechNotes*, *Code Watch*, *GrassRoots* and *electronic e-Alert bulletins*. Suppliers hold two seats on NFSA's prestigious Engineering and Standards (E&S) Committee, which influences national codes and standards and directs industry research.

SUCCESS

"SAM" Council

A nine-member council, elected by and from the "SAM" membership, meets several times a year to discuss those affairs germane to the suppliers' and manufacturers' interests. The council also initiates programs consistent with the goals and objectives of the NFSA to benefit the industry which supports it.

Board of Directors Representation and National Participation

The NFSA is the only national sprinkler association which gives a voice on its Board of Directors to supplier members. One representative is selected from the "SAM" Council to fill this important seat. The participation of members on regional and national committees is encouraged.

Local Support

Through its eleven-region network of Regional Managers, Area Directors, and Chapters, the NFSA provides focus on local issues and initiatives. The support of NFSA's supplier members is an important factor in the success of local activities.

Working Together To Reach Our Common Goal

When you add it all up, you can't afford not to be part of NFSA. This is your industry; join us as we pursue the ultimate bottom line: *"To protect lives and property from fire through the widespread acceptance of the fire sprinkler concept."* -NFSA Mission Statement

To join NFSA, complete the membership application on the reverse side, indicate payment option and send to:

NFSA Membership & Public Relations Department
P.O. Box 1000
Patterson, New York 12563

For more information, call:
(845) 878-4200; FAX (845) 878-4215
or email membership@nfsa.org



Yes, we want to be part of the National Fire Sprinkler Association as a "SAM" (Supplier And Manufacturer) Member.

Please print or type company name in the space below:

Company Name _____

Address _____

City _____ State _____ Zip _____

Telephone () _____ Fax Number _____

Product/Service _____ Email Address _____

Name of person to Receive Mailings* _____

Title _____

* On a separate sheet, list additional persons at the above address and branch offices that should receive mailings.

DUES STRUCTURE:

"SAM" Annual Dues are determined on the basis of total annual sales to the fire sprinkler industry, using the following chart (check appropriate box):

<i>Annual Sales</i>	<i>Dues</i>
<input type="checkbox"/> Under \$500,000	\$ 1,100.00
<input type="checkbox"/> 500,001 - 1,000,000	1,500.00
<input type="checkbox"/> 1,000,001 - 5,000,000	3,000.00
<input type="checkbox"/> 5,000,001 - 10,000,000	5,100.00
<input type="checkbox"/> 10,000,001 - 15,000,000	7,000.00
<input type="checkbox"/> 15,000,001 - 20,000,000	9,000.00
<input type="checkbox"/> 20,000,001 - 25,000,000	11,000.00
<input type="checkbox"/> 25,000,001 - 30,000,000	15,000.00
<input type="checkbox"/> Over 30,000,000	20,000.00

*(Approved by
NFSA Board of Directors
11/03/05)*

I hereby certify that the amount indicated is the correct volume of sprinkler business in accordance with the above annual dues schedule.

Signed Date

Print name and title

NOTE: Dues may be deductible to NFSA members for federal income tax purposes as ordinary and necessary business expenses. Dues are not deductible as charitable contributions. Please consult your tax advisor for individual assistance in specific member situations.

PAYMENT INFORMATION:

For your convenience NFSA offers several options to pay your annual membership dues. You may pay the annual amount by check or use a credit card. If paying by credit card, you can pay annually, semi-annually, quarterly or monthly. (Regardless of payment option chosen you are obligated to a full year's membership dues.)

Company check enclosed (one full year's dues) payable to: **National Fire Sprinkler Association**

Charge my: VISA MasterCard AMEX

Bill Card: Annually Semi-Annually Quarterly Monthly

Account#: _____ Expiration Date _____

Signature: _____ Print Name _____

Address as it appears on account: _____
